

## Our Businesses At-A-Glance

### Construction/DIY

You know us: we deliver the toughest, most innovative and trusted hand and power tools and storage solutions on the market for both the construction professional and the do-it-yourselfer who wants to work like one.

#### FINANCIAL HIGHLIGHTS

(MILLIONS OF DOLLARS)	2010
Revenue	\$4,446.1
Segment Profit	\$ 603.4 *
Segment Profit	13.6%*
Working Capital Turns	6.1

#### 2010 HIGHLIGHTS

- Launched three families of best-in-class compact lithium ion power tools.
- Launched first line of Bostitch hand tools.
- New product vitality close to 30 percent for 2010.
- Pro forma operating margin rate expanded 450 bps.
- Emerging markets a strong growth driver.

#### QUICK LINKS

- Stanley tools making inroads in Latin America through Black & Decker channels.  
[Go to section](#)
- Combining global approaches to innovation to drive new product development.  
[Go to section](#)
- Celebrating the Black & Decker brand's first 100 years.  
[Go to section](#)

### Security

While our electronic and mechanical access security solutions are everywhere, few notice. We don't mind. That's the way security should be.

#### FINANCIAL HIGHLIGHTS

(MILLIONS OF DOLLARS)	2010
Revenue	\$ 2,112.9
Segment Profit	\$ 349.4 *
Segment Profit	16.5%*
Working Capital Turns	6.6

#### 2010 HIGHLIGHTS

- Acquired ADT France and returned it to profitability as Stanley Solutions De Sécurité.
- Acquired GMT, a leading commercial hardware manufacturer in China with an extensive distribution network.
- Acquired InfoLogix, adding strategic technology consulting and mobile managed services to Healthcare Solutions.

#### QUICK LINKS

- Providing healthcare providers with advanced patient protection, mobile data and storage solutions.  
[Go to section](#)
- Doors, locks, hardware...and a new foothold in China.  
[Go to section](#)
- Expanding the global footprint of one of the most trusted names in electronic security.  
[Go to section](#)

### Industrial

From pipeline construction to productivity solutions and tools for automotive and industrial manufacturing, our industrial businesses build the solutions that build your world.

#### FINANCIAL HIGHLIGHTS

(MILLIONS OF DOLLARS)	2010
Revenue	\$1,850.6
Segment Profit	\$ 268.5 *
Segment Profit	14.5%*
Working Capital Turns	4.7

#### 2010 HIGHLIGHTS

- Acquired CRC-Evans, a leading provider of pipeline solutions and tools for the oil and gas industry.
- Launched EXPERT line of industrial and automotive repair tools.
- Pro forma operating margin rate expanded 510 bps.

#### QUICK LINKS

- Targeting a \$1–2 trillion global industry: Infrastructure.  
[Go to section](#)
- Leading the world in engineered fastening solutions and technology.  
[Go to section](#)

\* Excludes merger and acquisition-related charges.